



SSON and IACCM Partnership Expands on Contract Management at Shared Services Conferences

New York, NY & London, UK, January 6, 2010 – The [Shared Services & Outsourcing Network \(SSON\)](#) and the [International Association for Contract and Commercial Management \(IACCM\)](#) announced a new strategic partnership for the shared services flagship conferences in the U.S. and Europe.

As leaders in their respective fields, SSON and IACCM envision the partnership as a means to unite professionals involved in shared services and outsourcing with those in contract and commercial management. The collaboration multiplies the benefits for conference attendees, providing a cost-efficient experience that features an expanded range of session options, doubled networking opportunities and 360-degree insights from world-leading companies and organizations.

“By combining the thought leadership of SSON and IACCM, we bring our delegates the insight and ideas that equip them to drive change and ensure success within their organization and beyond,” states **Tim Cummins, President and CEO, IACCM**. “In these tough economic times, we have found a way not only to safeguard the value of attendees’ marketing investments, but in fact to ensure a substantial increase in range and outreach.”

SSON and IACCM will partner on the [14th Annual North American Shared Services & Outsourcing Week](#), taking place March 22-25, 2010 in Orlando, FL and the [10th Annual European Shared Services & Outsourcing Week](#), taking place May 24-27, 2010 in Edinburgh, UK.

For both events, IACCM will develop and manage a dedicated two-day contracts and sourcing track as a part of each extensive SSON event. Formatted as a conference within a conference, contract and commercial management attendees can participate in the specialized IACCM sessions, with the opportunity to also join the wider cross-functional SSON plenary sessions.

Both the U.S. and European Shared Services & Outsourcing Weeks provide participants an interactive platform for sharing ideas and information between professionals involved in shared services, outsourcing, HR, finance, BPO and contracting. The two programs feature eight specialized tracks, the [G8: Global Sourcing Think Tank](#), a Blue Sky Innovation Room for Mature SSOs, the [Annual Shared Services Excellence Awards](#) and the addition of prominent personalities such as business guru **René Carayol** and **Horses for Sources** founder **Phil Fersht**.

For more information, visit www.sharedservicesweek.com for U.S. and www.ssoweek.com for Europe.

The **Shared Services & Outsourcing Network (SSON)** is the largest and most established global community of over 17,000 shared services and outsourcing professionals. SSON focuses on developing its members through providing training, tools, and networking opportunities. Our staff works from international offices in New York, London, Singapore, Sydney, Johannesburg, Berlin and Dubai to research current trends and developments in shared services. www.ssonetwork.com

The **International Association for Contract & Commercial Management (IACCM)** is a non-profit membership organization that brings together expert resources from both client and provider communities. Its purpose is to assist organizations in understanding how to use contracts and relationship management to deliver successful business outcomes. To achieve this, the Association provides a global forum to explore and promote innovation and collaboration in trading relationships and practices. The IACCM membership currently includes representatives from more than 2,000 organizations and 120 countries, typically those with large revenues, international interests and dealing with complex or high-risk contract relationships. www.iaccm.com

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FOR IMMEDIATE RELEASE: Kim Vigilia, IQPC, 535 Fifth Avenue, 8th Floor, NY, NY 10017 | 212-885-2753 | kim.vigilia@iqpc.com